



Retail Sales Associate

Ambassador Mid-West Floor – Chesterfield, MO

Job Category: Office Full-Time On-site jobs@ambassadorfloor.com

Position Summary:

As a Retail Sales Associate at Ambassador Mid-West Floor, you will be responsible for delivering exceptional customer service by assisting customers selecting flooring products that meet their needs, style preference, and budgets. The role includes guiding customers through the entire purchasing process, from initial consultation to final sale while meeting or exceeding sales goals.

Key Responsibilities:

- Manage and grow relationships with an existing book of retail and builder clients
- Recommend products based on customer needs, lifestyle, budget, and design preferences
- Create and present flooring estimates and project proposals
- Provide product guidance, accurate estimates, and manage projects from sale through installation
- Measure homes and job sites to ensure accurate bids and successful installations
- Help expand commercial flooring sales as opportunities arise in the market

Qualifications:

- Previous retail sales experience preferred, especially in flooring, home improvement, or interior design
- Proficiency with Microsoft Office and general computer skills
- Strong communication and interpersonal abilities
- Dependable, organized, and dedicated to delivering a superior customer experience
- Eagerness to learn and retain detailed product knowledge
- Flexibility to work weekends and varied schedules as needed
- Team-oriented attitude with pride in quality work and customer satisfaction

Ambassador Mid-West Floor offers competitive wages and benefits to all full-time non-union employees including PTO, Paid Holidays, 401K with company match, healthcare insurance, life insurance, EAP and Flex Spending.

Ambassador Mid-West Floor is an equal employment opportunity employer.

Please submit your resume to jobs@ambassadorfloor.com for consideration.